



Fort Worth Metro Chapter

February 2009

Advancing Philanthropy through Education, Training and



President's Message

Greetings to all! With the long month of January ending and the onset of Valentine's Day fast approaching, it's almost as though the recent hustle and hurriedness of the past holiday season never occurred! It's amazing how quickly we get "back to business".

I want to encourage your attendance at the **AFP Chapter Meeting on Monday, February 9, at the Riley Center on the campus of the Southwestern Baptist Theological Seminary.** We'll hear from **Victor Korelstein, CFRE, Director of Development for The Dallas Foundation.**

"Dallas??" you say????!! Yes, never hurts to hear some words of wisdom from a smart and knowledgeable professional from beyond the city limits and county line! Mr. Korelstein is a season fundraising executive with vast experience on which he will draw for his presentation.

Come network, meet someone new and hear a good presentation! Please register online at www.afpfortworth.com by February 3! See you there!

All the best -

Liz Sisk

February 9 AFP Program

Community Foundations – Friend or Foe?

Nonprofit organizations and professional advisors are often charged with helping identify the best vehicle to assist their donors and clients with their charitable and philanthropic goals. This presentation is designed to help nonprofit professionals such as Executive Directors and Directors of Development and advisors understand the philanthropic climate, what is their role in helping their donors and clients realize their charitable and philanthropic goals, what a community foundation is and the role of a community foundation in this process.

February 9 Meeting

**Reservations by Feb. 3.
Credit cards NOW
accepted.
afpfortworth.org or
afpww@yahoo.com or
817-244-9767
Reservations not honored**

Cost

\$15 Members

\$25 Nonmembers

Meeting Location

Riley Center at Southwestern Baptist Theological Seminary

1701 W. Boyce Ave.

Fort Worth, TX

Upcoming Meetings

2nd Monday of the Month

Meet Victor Korelstein, The Dallas Foundation

Victor Korelstein, CFRE is the Director of Development for The Dallas Foundation. He brings over 30 years experience working with and for nonprofit organizations to The Dallas Foundation. His knowledge and advice have benefited many individuals, families, corporations, private foundations, and nonprofit organizations in achieving their charitable and philanthropic goals. As Director of Development for The Dallas Foundation, Victor is committed to understanding the changing personal circumstances associated with gift planning and works to provide professional advisors, donors and others with innovative ideas and approaches to establish charitable giving instruments. (cont'd page 2)



Save the Dates:

- Feb 5: Web Conference – *Developing Major Gift Donors Who Deliver* – Laura Fredricks, J.D.
- March 9 AFP Meeting from 11:30 a.m. to 1 p.m.

Questions or comments?

Contact us afpww@yahoo.com or call 817-244-9767 or write PO Box 211, Fort Worth, TX 76101-0211. afpfortworth.org

Prior to joining The Dallas Foundation, Victor served as a fundraising consultant for 12 years. This experience has benefited numerous nonprofit organizations in North Texas with their ongoing fundraising needs. Victor received his Bachelor of Science degree in Applied Behavioral Science with an emphasis in Social Agency Administration from George Williams College in Downers Grove, Illinois and his Master of Arts degree in Human Relations/Management from Webster University in Webster Groves, Missouri. He is a Certified Fundraising Executive (CFRE), a member of the Association of Fund Raising Professionals, the Dallas Estate Planning Council, the Financial Planning Association, the National Committee for Planned Giving, and the North Dallas Estate Planning Council. Victor and his wife Becky reside in Keller, Texas. They have one daughter Melissa who is the Senior Researcher at the Spinal Cord Injury Center at the University of Louisville, Kentucky.

SPOTLIGHT ON SCHOLARSHIPS

James R. Holcomb Certified Fund Raising Executive (CFRE) Reimbursement Scholarship

Are you an active AFP Fort Worth Metro Chapter member anticipating taking the CFRE Review Course on June 24 and 25, 2009 at the Arlington Convention Center (see page 3)? Are you paying the fee for the course yourself? If so, you might want to find out more about the CFRE Reimbursement Scholarship.

The AFP Fort Worth Metro Chapter has available four (4) \$250 awards for AFP members who have demonstrated a commitment to the profession and who are seeking to further their professional excellence by becoming a CFRE.

Each applicant must be an active member of the AFP Fort Worth Metro Chapter; have at least five (5) years of fundraising experience; be paying for the CFRE Review Course OR CFRE exam themselves; and certify that it is their intent to take the CFRE exam within one (1) year from the date of the scholarship award. Members may apply at any time during the year; however, now is the perfect time with the CFRE Review Course being held in Arlington in June.

For more information about the CFRE Reimbursement Scholarship, contact Pat Miller, CFRE, at 817-560-3300 ext. 116 or email pmiller@fwdioc.org. To register for the June CFRE Review Course, visit <http://www.dfwphilanthropyconference.com>. To download the CFRE Reimbursement Scholarship form, visit the chapter's website at www.afpfortworth.com.



Notify AFP of Address and Job Changes

Don't miss out on any AFP news or information if your job or address changes go to afpnet.org and update AFP International. Your AFP chapter administrator will be notified. You can also transfer your membership to another chapter if you move to another city, state or country.

CFRE Scholarships Available

The Fort Worth AFP Chapter has a limited number of scholarships available for those paying for either the CFRE Review Course or the CFRE Application themselves. For more information, contact Pat Miller, CFRE at pmiller@fwdioc.org.



Update Your Calendar

Don't miss out on opportunities to participate in AFP activities and further your professional growth. Put these dates on your 2009 calendar now.

- February 9 Membership Luncheon
- March 9 Membership Luncheon
- March 28-April 1 International Conference
- April 13 Membership Luncheon
- May 11 Membership Luncheon
- June 24-25 CFRE Review Course
- June 26 DFW Philanthropy Conference
- July 13 Membership Luncheon
- August 10 Membership Luncheon
- September 14 Membership Luncheon
- October 12 Membership Luncheon
- November National Philanthropy Day Luncheon (date TBA)
- December 14 Membership Luncheon

Register Online for the New CFRE Review Course!

You can register online to take the CFRE Review Course! The new, improved, revised AFP/CFRE Review Course will be offered **June 24-25, 2009, at the Arlington Convention Center**, in conjunction with the DFW Philanthropy Conference. Simply go to this website <http://dfwphilanthropyconference.com/cfre.htm>, get all the information about the New CFRE Review Course, and click on CFRE Registration at the top, or go directly to: <http://www.acteva.com/booking.cfm?bevaaid=175355>, and sign up today.



The CFRE Review Course offers development professionals an opportunity to review the main components of a complete fundraising program. It is a two-day, intensive program the purpose of which is to provide an overview of skills, techniques and program components based on fundraising experience at the five-year level.

Unlike earlier versions of the course, the revised course is organized around the domains of the CFRE examination rather than specific fundraising strategies.

New and Improved Topics include:

- Why Philanthropy? An Overview of Fundraising & Its Concepts
- Current & Prospective Donor Research
- Marketing and Communications for Fundraising & Development
- Developing a Comprehensive Solicitation Program
- Building and Sustaining Relationships
- Securing the Gift
- Volunteer Involvement
- Management
- Accountability

In addition, the participant manual will contain test taking tips and sample exam questions provided by CFRE International.

Participants receive:

- Participant manual
- Approximately 14 hours of instruction
- A certificate of completion at the end of the course plus, a head start for taking the CFRE Exam!

To register online go to <http://dfwphilanthropyconference.com/cfre.htm>, or for more information, contact Sandy Owen sandy.Owen@gladney.org, or James Holcomb, jrholcomb3@sbcglobal.net. For information on CFRE accreditation, go to <http://www.cfre.org/>.

Major Gifts: Finding the Perfect Donors

Presenter: Laura Fixler

Date: Monday, February 9th, 2009

Time: 5:15 p.m. - 6:30 p.m.

Location: Intercontinental Dallas
15201 Dallas Parkway, Addison TX, 75001

Cost: No Fee to Attend

To register: Go to <http://www.benevon.com/introductory-sessions/southern> and fill out the registration form. RSVP Required! Space is Limited.

Questions: Contact Jan Slack at (206) 428-2156 or jan.slack@benevon.com.

Learn a tested system to identify and cultivate donors who love your mission – donors who will give for operations, capital, and endowment. Find out how to grow your organization's visibility in the community and engage your board in the fundraising process without requiring that they ask for money. This entry level workshop is designed for board members, executive directors, CEOs, and fund development professionals. By the end of this seminar you will have the fundamentals to embark on the path to sustainability and grow your major gifts programs year after year.

